

Jet Boat Wildlife Adventure and Commercial Charter Business For Sale



Name: Venture Jet Ltd

Location: St Davids, Pembrokeshire, UK, relocatable

Website: www.venturejet.co.uk

Guide price: OIRO £120,000-£140,000 (no VAT to add)

Negotiable according to equipment and spares, ongoing support package (if any) and whether the business is to be continued in St Davids or relocated.

Viewings welcome by arrangement - <http://venturejet.co.uk/jet-boat-business-for-sale/>

Contact information:

Email: info@venturejet.co.uk; tel: +44 (0)1348 837764

For more information please call or email.

Business Description:

The only company in the UK to offer the 'Wet and Wild' jet boat adventure, an adventure activity and wildlife adventure in one: wildlife watching, rock-hugging cave exploration with the excitement of power braking and jet boat spins.

Successful business with scope for growth. The business has been run as an outdoor activity as much as a wildlife tour, primarily doing passenger and film / scientific charter to suit the owners' lifestyle but there is plenty of scope to develop to suit a new owner: commercial charter, safety cover, dive charter (no propellers so huge safety and operational advantages). Operates from St Davids but trips needn't be confined to St Davids.

The business is well established in St Davids, a popular tourist hotspot with an international reputation as a boat tour and adventure tourism destination but the model is transferable so while Venture Jet is offered for sale as a going concern with an immediate income stream, it could also make an excellent acquisition to expand and diversify an existing marine tourism business. The 'Wet and Wild' jet boat manoeuvres and workboat capabilities could be adapted to any area.

Set up in 2004, Venture Jet has been consistently rated as excellent by review sites such as TripAdvisor and as such it has a high level of regular and repeat trade. There is demonstrable further potential to increase trade should any new buyer wish to expand and the owners are willing to provide a comprehensive handover and training if required.

The local season runs from Easter to early November. In recent years the owners have shortened their season to May to early September to enable them to pursue other projects but the business has demand from Easter to early November.

Flexible business, operating successfully without the overheads of a public office with online and telephone bookings.

The telephone number, website and existing forward bookings will also be transferred, making this a fantastic opportunity to continue trading with immediate effect.

The business is currently run by the two owners and seasonal staff. It has no ongoing staffing liabilities.

Included in sale:

MCA Commercially Coded 9m Ocean Dynamics Ribworker jet RIB (passenger and workboat coded: 12 passengers plus 2 crew or 1000 kg cargo), Yanmar 6LY2A-STP 440 HP (1200 hours), Hamilton 274 water jet, aluminium hull.

All equipment in date and serviced appropriately, up to date survey.

Boat mooring, trailer, storage ashore if needed.

Excellent safety and no claims insurance record.

Established websites, online booking, logos, digital and print marketing, telephone number.

Excellent reputation on customer review sites, transfer of forward bookings.

Comprehensive handover (boat training, business, social media).

All operational paperwork (if required) including training manuals, risk assessments etc

Fully operational business ready to transfer to continue trading with immediate effect.

Optional:

Range of engine and jet spares and other equipment.

Ongoing training and support for all aspects of the business both at sea and ashore.

Location Overview:

St Davids, Pembrokeshire, the UK's only coastal national park. Pembrokeshire is regularly voted as one of the best holiday destinations in the world for its unspoilt beaches and the beauty of its coastline but also its islands and tremendous range of wildlife.

The smallest city in the UK, St Davids is a popular tourist attraction in its own right, with its cathedral, art galleries and beaches attracting families and adults of all ages, school, University, adventure activity and stag / hen groups.

Ramsey Island is exceptional, with a number of sizeable caves and varied wildlife, just 5 minutes from St Justinian, 10 minutes from Whitesands beach; offshore are the islands of Grassholm, the Smalls and the Celtic Deep for cetacean watching.

Season: Easter to early November.

Vessel Specification:

Vessel name: Shearwater

Vessel condition: very good

Manufacturer: Ocean Dynamics

Model: Ribworker (Eagle class)

Registry: UK

Vessel type: RIB

No. of engines: 1

Engine model: Yanmar 6LY2A-STP

Engine power: 440 HP

Engine hours: 1200

Fuel type: diesel

Length over all: 9m

Beam: 2.85m (3.45 with tubes inflated)

Minimum draft: 0.45m

Drive type: jet (Hamilton 274, hydraulic controls)

Gear box: TwinDisc

Hull material: heavy guage aluminium

Hull type: planing

open transom so fast self-draining, easy access from the water for divers.

Hull colour: white

Displacement: 3.25 tonnes

Tubes: 600mm, heavy duty Hypalon

Deck is above water level, tubes play no part in keeping the boat afloat in normal working conditions, although they offer massive additional buoyancy and shock absorption in rough seas.

Top speed: 34 knots

Fuel consumption: typical 1½ hour passenger trip (8-10 nm) 20-25 litres of red diesel – mixture of travelling at speed, Hamilton turns etc and idling watching wildlife. Film charter / safety boat work requires less fuel.

Full repaint June 2018: sandblast, epoxy and anti-fouling (hull, engine box and console)

Year constructed: 1992 / 2004:

base hull manufactured 1992, complete rebuild in 2004 (leaving engine box and console), including:

new dwarf walls for new inflatable collar / tubes

bow platform, mooring samson and bulkhead ('pushee bow') - integrated bow platform adds additional strength to the main mooring samson, which is welded to the hull; this 'pushee bow' enables precision pushing of platforms etc and can be used for boarding.

new fuel tank and storage locker amidship - large aluminium storage box bolted to aluminium strips welded to the deck; can be removed for additional deck space, to bolt on equipment eg a winch, a pallet, extra seats or wheelchairs.

stern platform with 2 integrated towing and stern anchor mooring samsons and A frame; easy access liferaft cradle sits behind the A frame.

Aluminium work was done by Mustang Marine / Ocean Dynamics but to Venture Jet's design (in discussion with Shaun White of Ocean Dynamics).

The work was so extensive that it required a full initial survey as per new boat complete with stability tests. The surveyor certified it as 'restoring to Eagle class'.

MCA Dual Coded: Passenger and Workboat, operating under MGN 280

First certified in 1992, recertified in 2004 externally by Burness Corlett -Three Quays with full initial survey as per new boat. Certified annually thereafter by Burness Corlett -Three Quays. Shearwater is dual coded, fully coded as a passenger boat for up to 12 passengers and 2 crew but also under the more stringent Workboat code for up to 1000 kg cargo.

Workboat coding is essential for anything other than passenger work eg film charter.

Excellent vessel for towing, phenomenal at precision manoeuvring and pushing and simply carrying gear. Ideal dive and rescue boat, with an unusual amount of deck and storage space, no propellers so much safer around people in the water.

Ribworkers are known for versatility, manoeuvrability, strength and longevity. Shearwater is an excellent example of a Ribworker, very nimble and responsive for a RIB her size and very economical on fuel (red diesel).

MCA permitted areas of operation: Category 4 (up to 20 miles from a safe haven in daylight and favourable weather), maximum number of passengers: 12 plus 2 crew.

Guide price and Trading Information

Offers are invited in the region of £120,000-£140,000 (no VAT to pay).

Financial information will be provided to suitably interested parties upon completion of a Confidentiality Agreement.

Final price and timeframe for transfer negotiable subject to buyer's requirements for equipment and spares, training and ongoing support (if any) and whether the buyer wishes to continue trading in St Davids or to relocate the business.

For more information please see <http://venturejet.co.uk/jet-boat-business-for-sale/>.

Email: info@venturejet.co.uk

Tel: +44 (0)1348 837764